

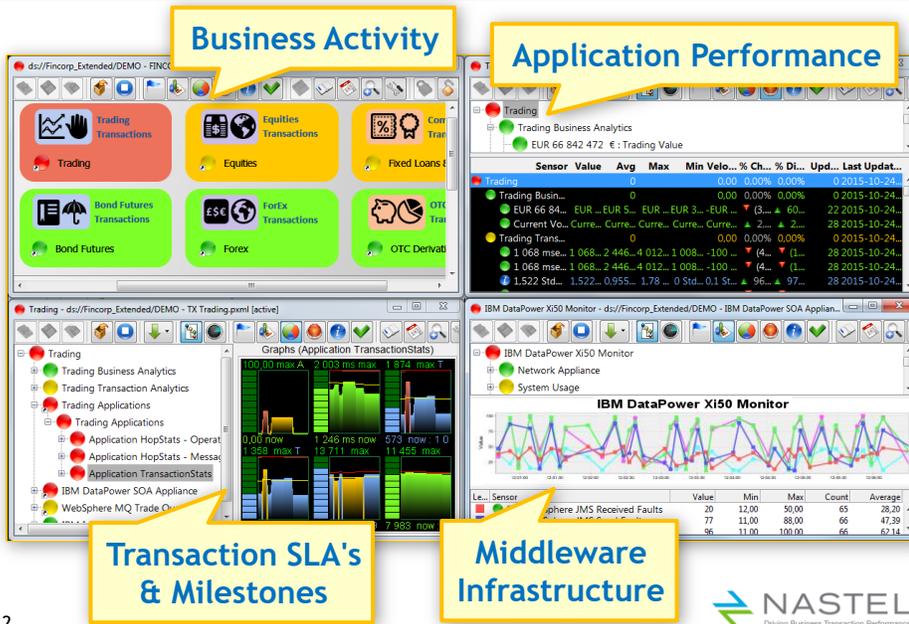
W<sup>3</sup>Partnership will provide a fixed price, time boxed, engagement to identify issues with your middleware infrastructure. Based on using best in class Nastel AutoPilot Appliance monitoring, to provide a fully priced action plan for reducing your ongoing maintenance costs.

Cost for initial engagement is £9500 + VAT

## Objectives

- **Verify:** That the implementation and installation of the application middleware infrastructure meets best practise.
- **Performance:** To identify any flaws or gaps in the implementation that could affect availability and performance.
- **Optimise:** To ensure that key parameters are set appropriately to optimise usage and address key business imperatives.
- **Identify:** Cost savings available.

## Holistic monitoring view



## Key Issues

- Requirement to provide on demand resource allocation important for the digital age.
- Shortage of resources to respond to peaks in demand means that efficient monitoring is essential to prevent outages.
- There is a need to understand and monitor your Middleware Infrastructure, a key component of your IT landscape.
- Complex Middleware topologies lead to lack of clarity when issues arise.

## Benefits

- Provide visible proof that your middleware infrastructure supports your business application
- Identify key resources that are under stress and offer advice as to how to mitigate such stress.
- Prioritised improvement plan to get optimum performance from your application infrastructure.
- Business justification for additional expenditure based on reduced maintenance costs.

## Approach

- **Install tooling:** W3partnership will temporarily install and configure a virtual appliance running Nastel AutoPilot® the leading middleware transaction monitoring solution.
- **Collect Metrics:** For an agreed period of up to 6 weeks the appliance will collect and analyse key data from your Middleware platform.
- **Workshop:** A workshop will be carried out based on the findings to put together an action plan for improvement, based on recommendations and realistic feedback from the workshop.
- **Completion:** The appliance will be removed on completion of the engagement.

## Options

- Client continues to use the appliance on a rental model, or buy AutoPilot licenses
- W3Partnership carry out recommended actions by establishing a full project plan for delivery

## Benefits of approach

- An entitlement to a discount on the purchase of Nastel AutoPilot® up to the cost of the engagement

Subsequent W3Partnership Engagements offered at a 10% discount

## Deliverables

- A report showing key metrics from you application infrastructure
- Recommendations to improve the performance and availability
- A workshop showing the key findings and recommendations from the exercise.



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